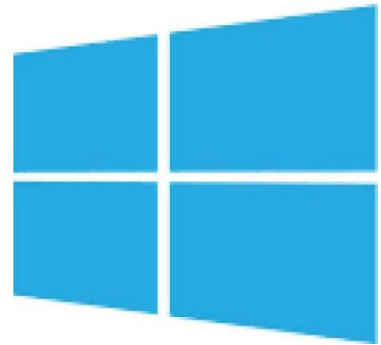




# DILO'S

## INVESTMENT LTD



Windows 10

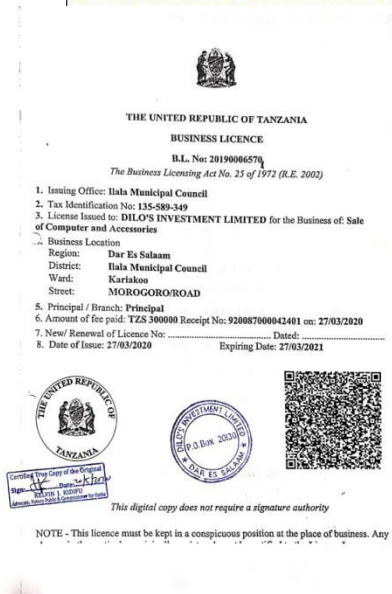
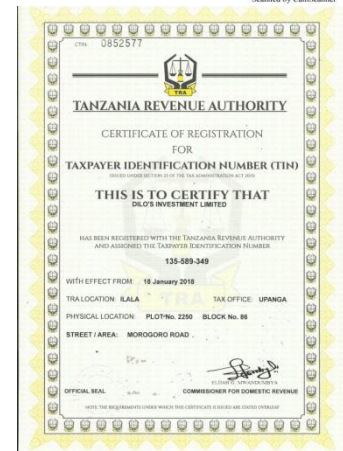
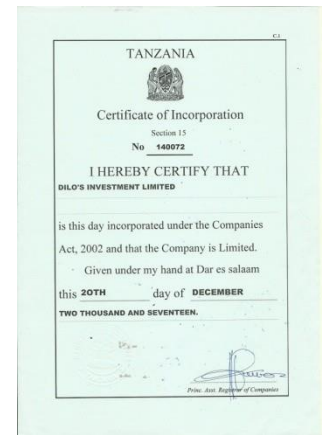


Dilo's investment is a company registered in Tanzania to provide standard ICT Solutions to SMEs, government and nongovernment sectors. Our team of highly skilled technical personnel provides innovative solutions to meet the expectations of clients we serve. This has in return built strong trust and loyalty to our clients.

With time we have become a symbol of the dynamic (rapid changes) in ICT industry and also have become a partner in the growth and development of organizations / businesses we serve.

We have been achieving more of this through provision of reliable technology and innovative solutions without compromising our standards. All this has been our edge against our competitors in the industry.

We furnish our new clients with plenty of ICT innovations, around systems they already have or new systems that might help them improve on the way things are done. We are privileged to serve our customers with; supplies, maintenance, support and so on. Dilos investment is unique as we do not only offer supplies, maintenance, support Install/ setup systems, but we also fine-tune (customize) these Services to our clients' needs, in order to provide operational, cost-effective and relevant solutions.



## BUSINESS GOALS | OBJECTIVES

We strive to make our clients get the best service by supplying, maintaining, supporting, developing, optimizing and customizing both existing and new ICT equipment and systems to deliver desired or enhanced results.

## MISSION STATEMENT

“To be the one- stop-efficient, most reliable and Standard point for your Information and Communication Technology requirements and needs by provision and integration of multivendor technologies and building innovative solutions around them.”

We operate as a technology driven organization obsessed with customer needs , devoted to build lasting partnerships and acting with integrity, honesty and a spirit of co -operation with customers, suppliers and employers.

## VISION

To be the number one ICT company in the provision of all Standard ICT products, services and solutions in the country by Developing Technical Depth, Enhancing resources reach and Infrastructure using the best management practices for operational excellence.



**SERVICES OFFERED**

In a nutshell Dilos investment Ltd offers;

- ✓ Structure Cabling (Networking: LAN / WAN /Fiber)
- ✓ Facility Management,
- ✓ Annual Maintenance Contracts,
- ✓ Enterprise / Infrastructure Solutions,
- ✓ Uninterrupted Power solutions,
- ✓ Website Design & Maintenance,
- ✓ Software development management and Consultancy services,
- ✓ Workshop & Repair centre,



# COMPUTERS | ACCESSORIES

We supply the equipment at attractive prices and advise our clients on the ideal products, with competitive prices, and we offer very good after-sales services (warranty, product licensing, maintenance and support).

Upon request to purchase computers and related equipment, we do a need analysis to access the requirements of our customers. We then recommend computers and accessories with specifications that suit the customer needs.



## NETWORKING

At Dilos investment Ltd our Networking team does Site survey, Network Planning, design, installation, and support for both wired and wireless networks. We support networks built on the following technologies i.e 3 -COM, Cisco, D -Link, Juniper, NetScreen, ISA, Link -Sys, NetGear and so on.

### OUR NETWORK SOLUTIONS INCLUDE

#### (a) Local Area Networks(LAN)

To connect computers and related equipment within a building or campus, to enable sharing of resources such as files and printers.

#### (b) Wide-Area Networks (WAN)

This is to interlink computers and related equipment in geographically diverse locations, sometimes stretching across territorial boundaries.

#### (c) Virtual Private Networks (VPN)

Secure networks for inter-branch connectivity

#### (d) Virtual LANs (VLAN)

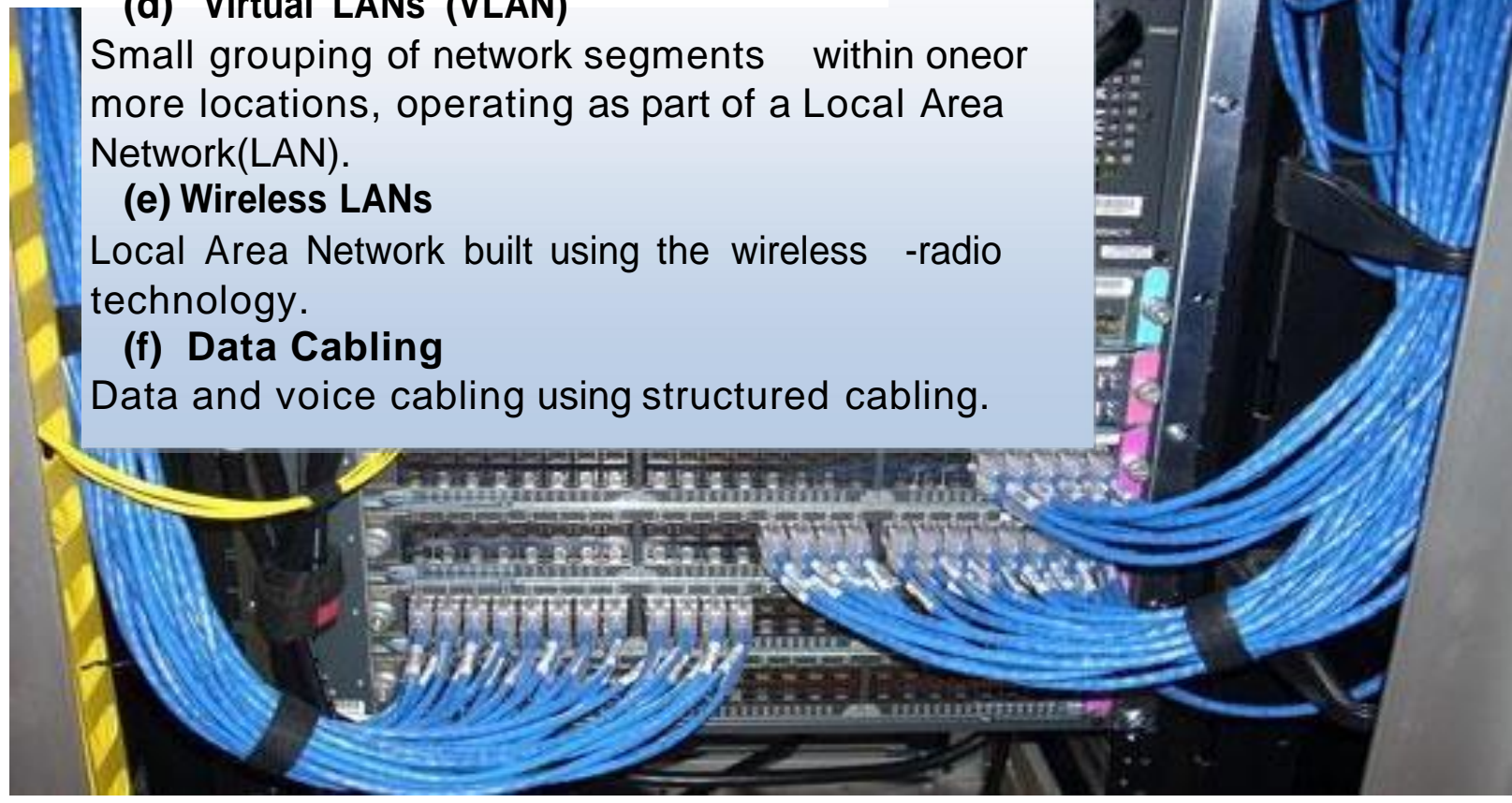
Small grouping of network segments within one or more locations, operating as part of a Local Area Network(LAN).

#### (e) Wireless LANs

Local Area Network built using the wireless -radio technology.

#### (f) Data Cabling

Data and voice cabling using structured cabling.



**SALES | REPAIR | MAINTENANCE | UPGRADE**

Under this category, we do the following:

- (a) Computer Sales, Repair & servicing  
We sell all brands of computers ranging from desktops, laptops, and servers amongst others. We repair and service these equipment to offer long lasting solutions.
- (b) Operating System Upgrades
- (c) Hardware Upgrades and Support  
Your computer hardware will always be upgraded to latest models, speed and capacities. We support you all the way.
- (d) Software upgrades, updates and patching  
We upgrade all software to the latest versions and with best brands



## Windows 10

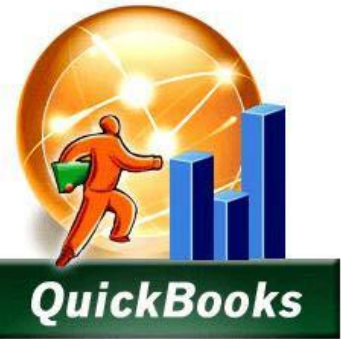


## SYSTEM INTEGRATION

- (a) Application/ Software Compatibility Design & Testing
- (b) Deployment & Support for all Popular Business Applications (Tally, sun Systems , SAGE, QuickBooks, Point of Sale and soon)
- (c) Email services with Exchange and Linux messaging systems
- (d) Webmail solutions (for Linux and windows platform)
- (e) Application and Desktop Policy Management
- (f) Network Services (DHCP, DNS, FTP, File & print servers and so on) – for Linux & windows platform
- (g) Remote Access & Thin Client Solutions with Terminal Services & Telnet/SSH
- (h) Microsoft SQL and Oracle database Servers
- (i) File and Printer Sharing, Network Printing
- (j) Data and Software Migration Services
- (k) Programming and Website Design
- (l) Network Application Installation and Support

# Tally

Power of Simplicity




Microsoft®  
**SQL Server®**




**MySQL®**

**ORACLE®**





- (a) Backup and Restoration (for laptops, desktops and Servers)
- (b) Fault Tolerance and Disaster Recovery Solutions (for the Enterprise & server based environment)
- (c) Internet Access, Firewall, VPN and Intrusion Security (Gateway Security)
- (d) Anti-virus Protection (installation, update and cleaning infections)

## ICT AUDIT | CONSULTANCY

**Cyberoam**<sup>®</sup>  
Unified Threat Management

- (a) System Scanning and Security Testing
- (b) Penetration Studies & vulnerability assessment
- (c) Network Auditing, Analysis, Monitoring and Optimization
- (d) PC Auditing, Asset Tracking and License Tracking
- (e) IT Audit & Consultancy

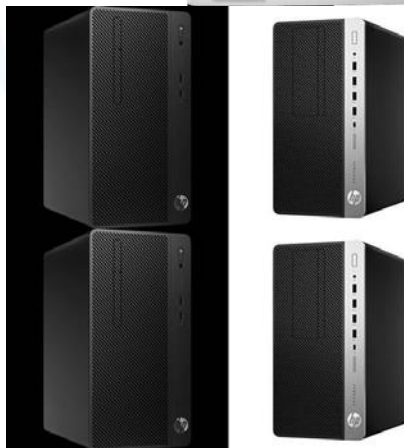


For more enquires Visit:  
[www.dilosinvestment.co.tz](http://www.dilosinvestment.co.tz)

# OUR PRODUCTS

Please note that our products come in different brands to fit our client s:

- ✓ Desktops, Workstations, Laptops, Servers
- ✓ Printers - Inkjet, LaserJet ,Line Printers
- ✓ Power products - Stabilizers, UPS, Inverters, Generators
- ✓ Networking products - Switches, Cards, Cables, Racks, Trunkings
- ✓ Telecommunication products – EPABX, Fax, Cables
- ✓ Wireless products Access Point, Wireless Cards
- ✓ Others - Copiers, Scanners,



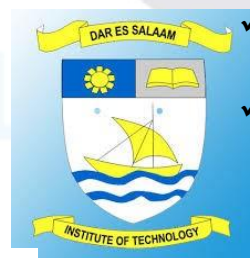
**CLIENTELE BASE**

Dilos investment Ltd has a variety of clients ranging from Government Organizations, Corporate private companies, Financial Institutions and NGOs.



- ✓ Tanroads
- ✓ PPF
- ✓ Tanzania Public service college
- ✓ President 's office
- ✓ Muhim bili Universit y college of Health and Allied science s

- ✓ UNESCO
- ✓ Office of solicitor general
- ✓ TAESA
- ✓ TAZARA
- ✓ Kibaha education centre
- ✓ Coast Regional commissio ner's office



- ✓ Good neighbors
- ✓ Tanzania MOGAS



- ✓ Tanganyika Law society
- ✓ Uhuru publication ltd
- ✓ Salvation army
- ✓ Tari-Kibaha Ngome



- ✓ University of Dar es salaam
- ✓ Crossfire
- ✓ Dar es salaam institute of technology
- ✓ MAKTEC



## DILO'S INVESTMENT POWERING BUSINESSES

We are **NOT** just IT Vendors like others but once you become our client we also become your partner and support your business throughout its life time.

Our core business has been positioned around making organizations achieve the most out of their ICT investments by way of providing our **premium services** which include:

- Supply of computer equipment and accessories
- Repair and Maintenance of IT equipment (servicing, repair and installation of Networking (cabling & wireless networks, LAN, WAN, VPN, VLAN, Proxy servers, and mail- servers) – in both Linux and windows platform.
- IT Security (Firewalls, Intrusion detection, Anti-virus, Anti-spam, Anti-spyware).
- Systems Integration (Deployment of various applications/ software.g.
- Financial Systems Audit & Disaster Recovery (Asset Tracking, Backup & Restoration, and compliance to Industry -accepted Best practices).
- ICT Consultancy (Assessment, Analysis, recommendation, and reporting on ICT Infrastructure and solutions based on client needs)



For more enquires Visit:  
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**SALES | WORKFORCE**

We are proud of ourselves on the specialty of our sales force. A big sales force that is split up into sectors so you get a specialist that knows not only your business but the sector that you are in. Our Sales team is also a Growing team that specializes on customer support and service. What differentiates us from others is our focus on Clients. Our Sales team is trained not to just take orders but instead understand clients needs and work with them to take care of their IT needs. Like the Old saying; “ *CUSTOMER IS KING* ”

**TECHNICAL | SUPPORT**

Dilos investment Ltd has one of the most efficient and best technical support teams in Tanzania . We have a team of network engineers, Desktop engineers, Server Engineers, software engineers and so on and we are still growing. Most of the Engineers we have are certified in different fields in which they are allocated and with experience of between 3 to 10 years of service.

You should be ready to receive high quality service.



## PREVENTIVE MAINTENANCE

We also carry out several Annual Maintenance Contracts (AMC) throughout Tanzania . We go that extra mile supporting clients at working hours and non working days.

We have skilled workforce that we actively invest in, as we strongly believe in “empowerment by Knowledge ” and have specialists certified in HP, NETAPP, CISCO, EPSON AVAYA, APC, TRIPPLITE, etc

### WHY WE WERE, ARE & WILL STILL BE THE BEST

- We have strong Emphasis on customer satisfaction
- We actively indulge in Proactive marketing without forgetting Strong presence in the market
- It even gets better: Strong technical support services
- We Aggressively pursue large tenders at a National level and beyond
- We Offer Low margin and high volume sales strategy
- We also have Established relationships with manufacturers and suppliers
- We have Experience in doing business on National level and beyond



**NetApp™**



**AVAYA**

**CONTACT DETAILS:**

**GENERAL CONTACT**

**Dilos investment Ltd** . Kisutu Bus stand

**Address:** P.O.Box 20130 Dar es Salaam

**Telephone:** 0715487074, 0752369188

**Email:** info@dilosinvestmentltd.co.tz

**website:** [www.dilosinvestment.co.tz](http://www.dilosinvestment.co.tz)

**Location:** Kisutu bus stand /Morogoro road. Opposite Kisutu,UDART Bus Stop.

**DILO'S**  
INVESTMENT LTD